

ACCOUNT EXECUTIVE/SALES REPRESENTATIVE

Company: **GWINNETT CHAMBER OF COMMERCE**

Description

Do You Want to Use Your Sales Talents and Experience to Enhance the Quality of Life for Those Who Live and Work in the Gwinnett County Region?

Due to the rapid growth in Gwinnett County, the Gwinnett County Chamber of Commerce (GCC) is seeking experienced, self-motivated, organized and creative account executives to secure memberships for the Gwinnett County Chamber.

• Gwinnett Chamber members become a part of the business community leadership that is helping to grow our region's economy. Their membership is a civic investment that enables the Gwinnett Chamber to fulfill its mission to develop and sustain a strong, vibrant regional economy that benefits all of our members. The GCC was recently ranked as one of the top three large chambers in the United States as ranked by the American Chamber of Commerce Executives (ACCE).

Compensation

- Highly competitive draw/commission structure plus performance and retention bonuses.
- Generous benefit package that includes life insurance, health and dental plan, 401k plan
- Please apply online to vince@gwinnettchamber.org Please include resume and optional cover letter. Subject line should read Account Executive.
- Monthly leads provided.

For more information regarding the Gwinnett Chamber please visit us at www.gwinnettchamber.org

Requirements

The ideal Sales Consultants will have:

- Minimum of 2 years of successful sales background of intangible sales, membership sales, or fund-raising,
- Proven track record in developing new membership sales through successful cold calling techniques.
- Demonstrated history of performing successfully transactional selling techniques with an emphasis on aggressive telephone and in-person selling contacts. (Expected to make minimum of 200 prospect contacts weekly)
- The desire to be entrepreneurial and to work independently,
- College degree required.

How to Apply

To apply for consideration you should email your resume and cover letter to vince@gwinnettchamber.org.