

COMMUNIQUE

THE MONTHLY NEWSLETTER OF THE CHAIRMAN'S CLUB OF THE GWINNETT CHAMBER OF COMMERCE

**From the President
Get to Know
Lt. Governor
Casey Cagle**

By Jim Maran



AS WE LOOK TOWARD 2009, with legislative issues such as transportation, trauma care and education, it is more important than ever that you, as Gwinnett's leaders, voice your opinions and concerns to our public policy makers. On December 17th, you will have the opportunity to meet with and hear

from a very influential member of Georgia's legislature, Lt. Governor Casey Cagle, at the Annual Legislative Luncheon



Casey Cagle

Presented by Rocket IT.

As Georgia's 11th Lieutenant Governor, Casey Cagle is working to make Georgia a state where every single citizen, regardless of their current circumstances, can achieve the American dream. He is committed to creating an environment in which Georgia's citizens and businesses can prosper. Likewise, Casey is tirelessly working to create a pro-jobs culture throughout state government and an education system which focuses on the needs of the individual child. Casey will unite the Senate around the common goal of realizing that vision and making life better for all Georgians.

continued on page 4

Gwinnett County-based church ranks among fastest growing churches in America according to Outreach Magazine

IN ITS ANNUAL OUTREACH 100 ranking, *Outreach* magazine named 12Stone™ Church the 16th fastest growing church in America, and one of 12 churches on the list located in Georgia.

Known for its creative celebration of the arts and

for giving itself away to those in need,

12Stone opened their new Lawrenceville campus on GA Highway 20 in January, 2008 more than doubling their seating capacity to 2,600. In addition, the 12Stone Church campus in Hamilton Mill

seats 350. For August and September 2008, average attendance increased 61 percent as compared to the same period in 2007. With four services on the two campuses each Sunday, 12Stone offers convenient services for Gwinnett

and surrounding counties gathering more than 6,100 people in its weekend services.

While its new facility, contemporary style, and media-rich art attracts many people, 12Stone's mission statement to inspire, share and give life is what they believe

keep people coming back once they walk in the door.



"People are attracted to life change," says Founding and Senior Pastor Kevin Myers. "Our innovative approach to teaching, worship and the arts help people

understand that Jesus came so that they would have a full life. Once they experience that hope, they are inspired in their faith and begin sharing life in community and serving others locally and globally."

For more information on the Outreach 100, visit www.outreachmagazine.com.

New Chairman's Club Members



Charles Oglesby

ASBURY AUTOMOTIVE GROUP

Asbury Automotive Group, Inc., headquartered in New York City, is one of the largest automobile retailers in the U.S., with 2007 revenues of approximately \$5.7 billion. Built through a

combination of organic growth and a series of strategic acquisitions, Asbury now operates through geographically concentrated, individually branded regions. These regions operate approximately 90 retail auto and heavy truck stores, encompassing 122 franchises for the sale and servicing of 36 different brands of American, European and Asian automobiles and heavy trucks. Asbury believes that its product mix contains a higher proportion of the more desirable luxury and mid-line import brands than most public automotive retailers.



Marvin Willis

SMITH & HOWARD, PC

Yes, at Smith & Howard people "count": we count assets, liabilities, debits, credits, days to filing deadlines and even inventories. But what we really mean is that you count — you our client, our business associate, our employee.

Here, premiere tax, accounting, assurance and advisory services are provided by smart professionals who genuinely enjoy their work and care passionately about their clients. We will bring the same enthusiasm and commitment to serving you years down the road that we demonstrate in our first meeting. Whether you're looking for better accessibility, more responsiveness or simply better service, Smith & Howard is the clear choice.



Jeff Wallace

TRANE

At Trane, we're all about air — cool air, warm air, clean air. As a world leader in air conditioning systems, services and solutions, we control the comfort of the air for people in homes and many of the world's largest and most famous commercial, industrial

and institutional buildings. And we're applying Trane's expertise in environmental technology and energy conservation to make a difference in energy efficiency around the globe.

Peak 10 Atlanta Adds InterScape to its Growing Customer Portfolio

PEAK 10, INC., THE LEADING INDEPENDENT DATA center operator and managed services provider, is pleased to announce the addition of InterScape, a leading Web development company in the Southeast, to its growing customer portfolio. Peak 10 will provide InterScape with reliable data center services out of its state-of-the-art data center facility in Atlanta, Ga.

"The livelihood of our business is based on our IT infrastructure's security and availability," said Matt Francis, chief executive officer of InterScape. "Peak 10's focus on customer service and satisfaction was easily



apparent and combined with its impressive portfolio of services and stellar reputation in our market, selecting Peak 10 for our IT support needs was an easy choice."

InterScape furnishes innovative service solutions to an array of businesses from large corporations such as BellSouth, Siemens and Alltel, to nonprofit organizations and small- to medium-sized businesses. InterScape's advanced Web management suite provides the foundation that makes it easy for businesses to more effectively manage their content and data, which ultimately improves Web site performance,

e-commerce transactions and Web site visitors' overall experience.



Matt Searfoss

"We are excited to begin our relationship with InterScape and look forward to providing the organization with our world-class services and around-the-clock support," said Matt Searfoss, vice president

and general manager of Peak 10 Atlanta. "Our local team and facility will allow InterScape the ability to maximize internal resources while keeping their technology assets available and secure."

Peak 10 Atlanta's managed IT and data center services improve reliability, increase revenue growth, lower costs and maximize internal resources for customers while keeping their valuable information technology assets close to the business. The company combines its secure network, high-tech data centers and portfolio of managed services with localized engineering and support to serve market-leading companies nationwide.

REALCORP – New Name, Same Real Estate Specialists Targeting Troubled REO and Asset Management

WITH THE EVER CHANGING REAL ESTATE MARKET these days, Owner/Broker, Mike Runyan, CCIM and Certified REO Specialists, felt the need to change along with the market in Gwinnett, renaming and forming a new division of the already successful Atlanta Real Estate Specialists, REALCORP Atlanta, LLC. Organized out of the ever growing troubled REO and Asset Management market, REALCORP Atlanta, LLC will provide real estate lenders, investors, builders, and developers with solutions for REO and special asset management services.

Mike Runyan, with over 35 years of commercial and residential real estate experience, brings a wealth of knowledge to the table when it comes to troubled assets and REO. He is a Certified General Real Property Appraiser, Certified REO Specialist, and belongs to many organizations including CCIM and The Appraisal Institute. His mission is to forge strategic alliances that create synergistic benefits for his clients

and to build a working relationship by providing comprehensive strategies and tools to let his clients get back to conducting their business.

The strategic alliances are designed to help clients move quickly and efficiently in evaluating their assets and optimizing asset value. REALCORP will offer its innovative Transition Asset Plan (T.A.P) – a concise but comprehensive analysis that compares value and risk data for each liquidation alternative.

REALCORP can also provide a menu of services including bankruptcy navigation, tax advice, due diligence, strategic planning, forensic and compliance audits, benchmark and milestone tracking, what-if analysis, site maintenance and security, foreclosure and deed-in-lieu processing, special purpose entity reporting, and records management, as required.

For more information, contact REALCORP Atlanta at (770) 623-6063.



Mike Runyan

This 'n' That

African Mission Team Finds Water

Dr. Bill Williams, owner of Suwanee Dental Care, has been taking medical/dental mission teams to Africa for eight years. Most health problems there are related to lack of clean water for bathing and consuming. Dr. Williams says, "On our most recent mission trip in August, we were proud to see our first water project completed and another almost finished that will supply two villages with continuous clean water. These villages had not had rain in three months but the reservoirs were full! We built large concrete and stone collection tanks near a natural spring with long concrete water troughs for cattle and a separate spigot for the people. Each project costs around \$14,000 and has brought life-giving water to replace the disease-bearing streams and rivers as the villages water source." Contact Dr. Williams at www.SuwaneeDental.com to learn more about this and other medical and dental projects that bring hope and life to this small corner of the world.



Inc. Recognizes American Painting & Renovations

Inc. recently recognized American Painting & Renovations by ranking the company 3698 on the 2008 Inc. 5000, which celebrates the fastest growing private companies in America.



VeriStor's promoted to highest partnership level

VMware, the world's leading manufacturer of virtualization technologies, recently elevated VeriStor Systems, a next-generation data storage integrator, to a VIP Premier Partner organization which is the highest level reseller partnership available. After completing a series of educational courses and examinations, VeriStor was also recognized as a member of the exclusive VMware Authorized Consultant (VAC) Program which contains only 721 members worldwide. These new memberships allow VeriStor to provide unmatched technical expertise to customers as well as access to tools & resources that are exclusively available for partners of this stature.



Upcoming Events

November 6

Welcome and Orientation Breakfast

Time: 7:30 a.m. to 9:00 a.m.
 Location: Sugarloaf Country Club
 Cost: No charge
 RSVP: Kim@gwinnettchamber.org

November 14

Success Lives Here

Time: 7:45 a.m. – 9:15 a.m.
 Location: Sugarloaf Country Club,
 2595 Sugarloaf Club Drive, Duluth, GA 30097
 Cost: \$45 for Chamber members;
 \$55 for non-Chamber members
 RSVP: www.gwinnettchamber.org/slhregistration

November 18

Chairman's Club Holiday Reception (Event is Tentative)

Time: 5:30 p.m. – 7:30 p.m.
 Location: 1818 Club
 Cost: No Charge
 RSVP: Kim@gwinnettchamber.org

November 19

General Membership Meeting

Time: 11:30 a.m. – 1:00 p.m.
 Location: Atlanta Marriott-Gwinnett Place
 Cost: \$45 for members and \$55 for non-members;
 payment at the door is \$55. Chairman's Club get
 one free seat.
 RSVP: www.gwinnettchamber.org/gmmregistration

November 20

The Verizon Wireless Government Relations Meeting Featuring the New Elected Officials of Gwinnett County

Time: 5:30 p.m. – 7:00 p.m.
 Location: Gwinnett Chamber John D. Stephens
 Education Center
 Cost: Free to Chairman's Club members, \$15 for General
 Members and \$25 for Non-Chamber members.
 RSVP: www.gwinnettchamber.org/govrelationsregistration

Mathias Corporation Reaps Benefits of Chairman's Club Membership

"MY INVOLVEMENT IN THE CHAMBER AS A Chairman's Club member, and more importantly as a board member, has been of tremendous benefit for a



David Heydinger

variety of reasons," commented David Heydinger, president Mathias Corporation. Heydinger, whose company was a 2008 Pinnacle Award winner, said that the obvious reasons of heightened exposure of our company and the opportunities to interact with other successful local businesses and people are a

great advantage. "Beyond that, my involvement has not only increased awareness of our company, but we get the benefit of a heightened credibility by being active and so much a part of the heart of the Gwinnett leadership and business community, which the Chamber is."

"Finally, it really gives me the added dimension to the overall quality of life to be so much more a part of our Gwinnett community," said Heydinger. "When you have so many professional and personal friendships and business



relationships that develop as a result of this type of involvement, you become intensely integrated in the community as a whole."

Heydinger concluded by saying that it is a good feeling when "you cannot go anywhere without feeling at home because you never fail to see friends, business associates or at least familiar faces that you know from that involvement and participation."



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FOR MORE INFORMATION

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GWINNETT CHAMBER OF COMMERCE

CHAIRMAN'S CLUB

Cagle *continued from page 1*

Join us as Lieutenant Governor Casey Cagle discusses his vision for transportation, education, job creation and healthcare. Please be sure to mark your calendar for this first meeting in a series of high-profile events aimed at communicating the business community's message during this legislative session.

We look forward to Lt. Governor Cagle's continued leadership on the Senate floor during the 2009 session on issues such as transportation, trauma care and education funding.