

Committed to the Heart of Success - Gwinnett

Gwinnett is the 'hub' of the most progressive region in Georgia – with a positive business environment and an exceptional quality of life for our employees and their families.



Terri Jondahl, Partner - CAB Incorporated

CAB INCORPORATED, WITH its leadership based in Gwinnett County, has a strong commitment to Gwinnett and the success of its business community. CAB, Inc. was founded in 1982 by Guy Crain, a long-time resident of Gwinnett County. Terri Jondahl, who has been a partner in CAB since 1995, serves as the CEO and lives in Buford on Lake Lanier. Terence Karshagen, Vice President of International Supply and Sales for CAB, is also a resident of Gwinnett County. CAB's headquarters is in Oakwood, Georgia, with a manufacturing facility in Nacogdoches, Texas.

In the next couple of years, CAB plans to relocate its headquarters to the Buford area because, as Terri puts it,

“Gwinnett is the ‘hub’ of the most progressive region in Georgia – with a positive business environment and an exceptional quality of life for our employees and their families. Over the years we have tried to establish working relationships with as many Gwinnett service providers as we can because we recognize the role that a “strong” Gwinnett plays in the region. We also recognize the tremendous leadership that the Gwinnett Chamber has provided in shaping Gwinnett. We are proud to be an active supporter of the Chamber. Because of the excitement of Gwinnett, I and many of our employees have gravitated to living in Gwinnett and we plan to move our office here to complete our commitment.”

CAB imports, distributes and manufactures three product lines, which include steel pipe flanges for the waterworks and industrial process markets; large diameter rings for the wind energy industry, which go on wind towers up to 40 stories tall; and iron and steel industrial castings for construction, agriculture, rail, and industrial equipment industries. In the not-so-glamorous steel industry, CAB has experienced amazing growth in the past ten years, growing nearly tenfold to almost \$40 million in revenue for 2005.

Terri credits the success of the company to five things, which are absolute commitment to exceptional customer service and quality products; being small

enough for easy maneuvering in changing markets and areas of emerging opportunity; a long history of developing strong international supplier relationships; staff who are exceptionally loyal and driven to succeed; and a management philosophy supportive of staff and their families.

CHAIRMAN'S CLUB

Want more info?

To learn more about becoming a part of the Chairman's Club, please contact the Gwinnett Chamber of Commerce at 770-232-3000.



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